



Security Trustee & Agency Services

Good Wishes

We continue to wish you, your colleagues and your families good health at this time.

MSC is grateful for the support and the growth in our business we've experienced during what has been a really difficult year for everyone.

We'd like to take this opportunity to thank our clients and referral partners.

SECURITY TRUSTEE & AGENCY SERVICES

As part of our full range of trustee & administration services, MSC offers security trustee and agency services across all types of commercial debt facilities and transactions.

We invite you to consider MSC for security and agency roles for the following reasons:

- 1. Speed**
- 2. Experience**
- 3. Commerciality**
- 4. Multi-City Presence**

We've elaborated on each of these elements in more detail below.

Speed

We are very focussed on our responsiveness and understand that can be a key element in settling syndicated loan transactions. The last thing any party wants is to be waiting on the trustee.

MSC Trustees has established an Executive Committee that is able to authorise execution of documentation quickly under authority from its board of directors.

Our speed is enhanced by our commerciality and experience.

Experience

Our core senior executive team has diverse backgrounds and specifically includes a

number of ex banking & finance personnel with deep lending experience.

This means we understand loan transactions and can deal with structuring complexity easily when required without unnecessary delay.

Our understanding extends to loan book management, default management, valuation policy and distressed debt workouts.

We believe this experience separates MSC from other trustees. We'd like to highlight the following key executives with lending experience:

Matthew Fletcher (MD) – 25 years structured finance experience including direct lending experience at Lloyds/HBOS, NAB London, St. George & BankSA. Matt's transactional experience covers senior debt, mezzanine, JV, club and equity participation.

Shelley Brown (Head of Compliance) – 20 years banking and finance experience at NAB, ASIC and KPMG. Shelley is experienced in wholesale banking including securitisation, covered bonds, structured finance products, derivatives and non-traded assets. Shelley also has experience in risk, compliance and governance in financial services.

Henry Moo (Relationship Manager) – 24 years corporate banking experience at ANZ, HSBC, ABN AMRO, and The Bank of East Asia, with focus in property related lending in China and Australia.

Commerciality

Our experience and focus on flexibility bring commerciality.

And our commerciality is what separates us from other trustees, who may lack direct lending/asset experience and are focussed on a more standardised approach to trustee roles.

A standardised, check-list approach may make the internal process of a trustee easier, but it falls apart for non-vanilla transactions with any aspect of complexity, often leading to unnecessary frustration and delay for key parties and their solicitors.

This commercial approach is embedded in MSC culture. It's appreciated by our referral partners and our clients and a reason for our growth across a diverse range of trustee roles.

Multi-City Presence

With offices and people on the ground in Melbourne, Sydney and Brisbane – we are confident this is another reason we are able to respond quickly and effectively.

MSC are specialists in debt and capital structuring. Please do consider MSC for your next security trustee or agency role.

ABOUT MSC GROUP

An established, highly credentialled provider of corporate trust, independent intermediary and fund administration services to Australian and international capital managers, fintech businesses and other finance service providers. MSC Group's trustee company, MSC Trustees, and related entities are active across a range of finance and investment markets including property, equities, derivatives and debt markets. Core services include fund and debenture/note trusteeship, security trusteeship, escrow and agency services as well as fund administration and accounting. MSC Group operates offices in Melbourne, Sydney and Brisbane.



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